# **PEPGateway**

## PEP Gateway Evergreen (NZ PIE Access Fund) Monthly Report as at 31 March 2025

Diversified portfolio of high quality global private equity investments, including many of the world's best private equity funds and fund managers

#### PEP Gateway Evergreen (NZ PIE Access Fund)

The PEP Gateway Evergreen (NZ PIE Access Fund) began taking applications in July 2024 and invests substantially all
of its assets in PEP Gateway Evergreen (Master Fund). Accordingly, the contents of this report relate to PEP Gateway
Evergreen (Master Fund), except where otherwise stated

#### **Performance Update**

- PEP Gateway Evergreen has delivered a net return of 15.8% over the last 12 months. Since its inception in June 2021, the strategy has recorded a net return of 59.7%
- Performance for the month was flat. A number of valuation write-ups were recorded across PEP Gateway Evergreen's
  fund investments, reflecting continued earnings growth, however these were offset by FX movements and volatility in
  listed fund manager investments (noting listed investments currently comprise just 4% of the fund)
- One contributor to the month's performance was Hellman and Friedman's continuation vehicle for UKG, a leading global
  provider of cloud-based human capital management and workforce management software. UKG continues to deliver
  strong revenue and earnings growth. In addition to benefitting from strong and resilient market growth, including ongoing
  software penetration tailwinds, the business has been executing on a range of initiatives including cross-sell, new
  product innovations and geographic expansion. UKG's product leadership was recently recognised in G2's 2025 Best
  Software Awards, where UKG was ranked #1 for Enterprise Software
- Another contributor to performance was Astorg's continuation vehicle for Normec, a leading European provider of testing, inspection, certification and compliance services. The business continues to deliver solid organic growth, supported by strong service delivery and focused cross-sell initiatives. In addition, the business has closed on multiple accretive acquisitions over recent months that add scale, expand the group's service capabilities and further strengthen its competitive position
- The broader portfolio also continues to exhibit positive momentum. Notably, over the last 12 months, PEP Gateway Evergreen's top 20 underlying portfolio companies have delivered median EBITDA growth of 22%<sup>1</sup>

#### **Portfolio Resilience**

- While recent global tariff announcements have resulted in elevated levels of uncertainty, we consider the PEP Gateway Evergreen portfolio to be fairly resilient in this context and we expect to see continued earnings growth
- This outlook has been informed by a detailed review of the portfolio. Of note, the portfolio includes a large number of
  market leading businesses operating in defensive industry sub-sectors with multiple growth levers and minimal direct
  exposure to the announced tariffs. In addition, market leaders can often be the best placed to capitalise on opportunities
  that present through periods of greater uncertainty
- Despite the associated volatility in listed stock markets, we also do not expect much change in valuation multiples across PEP Gateway Evergreen's unlisted holdings. Valuations for late-stage buyout investments tend to be conservative, providing something of an embedded buffer, and this is illustrated by exits typically occurring at a premium to holding values

#### **Investment Activity**

 PEP Gateway Evergreen remains active on the investment front. Recent deals include a commitment to a continuation vehicle for Hg's Gen II, the #1 provider of fund administration services for US private equity funds. In addition, PAI recently announced the acquisition of Motel One, a leading budget design hotel chain in Europe. These investments are profiled on the following page

Net Returns <sup>2</sup>				
	Unit Price	1 Month	Since Inception	
PEP Gateway Evergreen (NZ PIE Access Fund)	\$1.1295	(0.8%)	12.9%	

### PEP Gateway Evergreen Performance Since Inception<sup>2</sup>



### **Top 5 PE Firm Exposures**

PE Firm	Primary Geography	Туре
Pacific Equity Partners	ANZ	Buyout
Hellman & Friedman	North America	Buyout
Alpine Investors	North America	Buyout
Hg	Europe	Buyout
Vista Equity Partners	North America	Buyout

1. Reflects latest available LTM EBITDA growth reported for each portfolio company

2. Performance metrics are net of fees, after reinvestment of distributions (where applicable) and based on an investment at the commencement of the respective fund (PEP Gateway in June 2021 and PEP Gateway NZ PIE Fund in July 2024). An individual investor's performance may differ based on the timing of their investment. PEP Gateway NZ PIE Fund is denominated in NZD, while PEP Gateway is denominated in AUD

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## Portfolio Composition<sup>1</sup>



## **Recent PEP Gateway Evergreen Investments**

Business Name	Sponsor & Track Record	Business Overview & Investment Highlights
Gen <sup>II</sup>	*Hg 3.1x Gross Realised Buyout Returns	<ul> <li>Leading global provider of private capital fund administration services and the #1 provider for US private equity funds</li> <li>~US\$1T+ in assets under administration across a diversified and sticky customer base</li> <li>Strong and resilient market growth driven by structural growth in private capital and increased outsourcing of fund administration</li> <li>Additional growth opportunities include expansion in Europe, new service lines and M&amp;A</li> </ul>
MOTEL ONE	<b>PALI</b> <b>2.5X</b> Gross Realised Buyout Returns	<ul> <li>Leading budget design hotel chain in Europe, operating ~100 hotels across 13 countries</li> <li>Differentiated offering, combining affordable pricing, prime city-centre locations, high service standards and high-end design</li> <li>Key growth levers include geographic expansion and roll-out of the group's new lifestyle brand</li> <li>PAI Partners have form in this space, having previously delivered strong returns on hospitality businesses B&amp;B Hotels and Roompot</li> </ul>

1. Excludes cash and fixed income assets held to meet anticipated near-term investments

2. Portfolio composition of single asset and fund investments only

## **PEPGateway**

## **Important Note**

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