# VISIC

# Visio FR Retail Hedge Fund

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Mar 202 Manage	zo r: FundRock	Managen	nent Com	npany (RF)	) (Pty) Ltd	I				-	transition da		ember 20	16			
5	ation No: 202									Fund a	assets:		97 639	147			
11th Flo	11th Floor, Pier Place, Heerengracht Street, Foreshore, Cape Town 8001								NAV p	er unit Class	1:	104.95					
T:+27 2	1 202 8282	E-mail: i	nformati	on@ape×	fs.group						er of Units is Classificatio				hort – Loi	ng Bias E	quity Hedg
Website	: www.fundr	rock.com								Fund							
	te: 30 April 1									Performance Fees: 20% of outperformance, uncapped							
	Investment Manager: Visio Fund Management (Pty) Ltd								Benchmark/Hurdle: STeFi Composite Index over measurement period								
	orised Finar									Income distribution Cents per unit (cpu): December 2023: 1030.34							4
	or, 92 Rivoni			-						Frequ	ency of distri	bution: An	nually				
Contact	persons: Pa	trice Moy	al, Craig	French +	Vulani Ma	ampane				Trans	action Cut-Of	f The port	folio is va	lued dail	ly. The tra	insaction	cut-off tin
	11 245 890										00pm on a bu	-			ions recei	ved after	· 14:00pm
Email: p	atrice@visio	ofund.co.z	a,							shall I	be processed	the follow	ving busin	iess day.			
craig@v	visiofund.co.	za, vulani	@visiofu	und.co.za						Servic	e Fees 1.0%	_ead Serie	s				
Website	: www.visiof	fund.co.za								Portfo	lio valuation	Daily					
	: FirstRand B 5 Division)	Bank Limit	ed (actin	ng through	n its RMB	Custody a	nd Truste	ee		TER*			1.50	0%			
	iant Place, G	iround Fla	or, Corne	er Fredma	in and Gw	en Streets	5			Perfor	mance fee incl	in TER	0.8	5%			
Sandton	n 2146 one: +27 87 7									Transa	ction Cost**		0.5	8%			
1,400 1,200 1,000				Vis	io FR Reta	ail Hedge F	und	Alsi		ndi 25 🗕	STEFI						>
1,200				Vis	io FR Reta	ail Hedge F	und	Alsi			STEFI	~~					
1,200 1,000 ,800 ,600				Vis	io FR Reta	ail Hedge F	und	Alsi			STEFI	~~~					
1,200 1,000 ,800 ,600 ,400 ,200 ,0	2008	2009	2010										2021	2022	2023	2024	2025
1,200 1,000 ,800 ,600 ,400 ,200	2008	2009	2010		2012	ail Hedge F	2014	2015	2016 2			2020	2021	2022	2023	2024	2025
1,200 1,000 ,800 ,600 ,400 ,200 ,0	2008	2009	2010		2012	2013	2014	2015	2016 2			2020	2021	2022	2023	2024	2025
1,200 1,000 ,800 ,600 ,400 ,200 ,0 <b>2007</b>	2008	2009	2010		2012	2013	2014	2015	2016 2			2020	2021		2023	2024	2025
1,200 1,000 ,800 ,600 ,400 ,200 ,0 2007	2008	2009	2010		2012	2013	2014	2015	2016 2				2021	2022	2023	2024	2025
1,200 1,000 ,800 ,600 ,400 ,200 ,0 2007	2008	2009	2010		2012	2013	2014	2015	2016 2			2020	2021		2023	2024	
1,200 1,000 ,800 ,600 ,400 ,200 ,0 2007	2008	2009	2010		2012	2013	2014	2015	2016 2				2021	2022	2023		
1,200 1,000 ,800 ,600 ,400 ,200 ,0 2007	2008	2009	2010		2012	2013	2014	2015	2016 2						2023	2024	
1,200 1,000 ,800 ,600 ,400 ,200 ,0 2007 50% 40% 30% 20% 10%	2008	2009	2010		2012	2013	2014	2015	2016 2						2023		
1,200 1,000 ,800 ,600 ,400 ,200 ,0 2007 50% 40% 30% 20% 10% 0%	2008	2009	2010		2012	2013	2014	2015	2016 2					2022	2023		
1,200 1,000 ,800 ,600 ,400 ,200 ,0 2007 50% 40% 30% 20% 10% -20% -30%				2011	2012 Annual	2013 performa	2014 nce (20	2015 06 to 20	2016		2019				<b></b>		
1,200 1,000 ,800 ,600 ,400 ,200 ,0 2007 50% 40% 20% 10% -10% -20%	2007	2008	2009	2011	2012 Annual	2013	2014	2015	2016 2		2019	2020	2021	2022	2023	2024	
1,200 1,000 ,800 ,600 ,400 ,200 ,0 2007 50% 40% 30% 20% 10% -20% -20% -30%	2007		2009 iis relat	2011	2012 Annual	2013 performa	2014 nce (20	2015 06 to 20	2016 24) 2015	2017 2018	2019	2019	2020 stment s	2021 style	2022	2023	2024

 9.4%
 17.1%
 7.5%
 individual of

 19.0%
 16.0%
 6.2%
 period for of

 9.0%
 8.6%
 6.7%
 months.

14.7%

12.7%

12.2%

conditions. Investment decisions are based on in-depth research of company and sector fundamentals. The Fund has limited derivative positions and materia individual directional exposures and it has always been net long. The holding period for core investments in the portfolio is on average well in excess of 12 months.

	-						•••									
Since in	ception			14.5%	10.9%	14.3%	7.0%									
Return since inception				1109%	577%	1067%	249%		Strategies employed:							
Highest	12 month r	olling returi	า	51.1%	54.0%	53.6%	11.8%		• Indivi	idual long	and indivi	idual shor	t positions	i		
Lowest 2	12 month ro	olling return	l	-3.3%	-37.6%	-25.0%	3.8%	Particular sector exposures								
Leverage	e ratio			1.3 times					• Event driven positions - takeovers, mergers and LBO's							
isk analy																
Volatility	у			8.4%	14.9%	14.8% • Listed debt instruments										
Sharpe r	atio			0.9	0.3	0.5		• Exchange Traded Funds								
Sortino i	ratio			1.5	0.4	0.8			• Corpo	orate Bond	ls					
Deepest	drawdown	:		-10.0%	-40.4%	-32.1%			Minimu	m investm	nent amou	nt R100,0	00.00			
Average	loss			-1.4%	-3.1%	-2.9%										
% of pro	fitable mor	nths		76%	68%	61%			The returns	for the ALSI	and INDI 25	are 'Total Re	turns' ie divid	dends are re-ir	ivested	
							Historic	monthly	returns							
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	FUND	ALSI	INDI 25	STe
2006											9.0%	9.7%	13.4%	6.9%	13.5%	1.3
2007	4.5%	3.0%	4.2%	4.0%	5.3%	0.1%	1.5%	1.1%	3.1%	2.3%	-0.9%	0.8%	33.1%	19.2%	17.6%	9.4
2008	-2.3%	2.4%	0.5%	3.6%	3.3%	-0.7%	-6.3%	1.7%	0.3%	1.2%	-0.4%	-2.5%	0.6%	-23.2%	-15.7%	11.
2009	-0.5%	-1.4%	0.8%	2.5%	2.3%	2.6%	6.0%	0.4%	4.0%	1.3%	-0.3%	3.0%	22.4%	32.1%	30.7%	9.1
2010	1.0%	0.7%	0.7%	1.3%	-0.3%	0.2%	-0.2%	0.4%	1.8%	1.5%	0.4%	2.3%	10.3%	19.0%	26.6%	6.9
2011	1.0%	1.0%	0.1%	0.9%	0.7%	0.6%	0.0%	1.0%	2.9%	0.4%	1.9%	2.6%	13.6%	2.6%	10.5%	5.7
2012	1.1%	2.1%	2.2%	1.2%	0.4%	1.7%	0.9%	0.7%	1.2%	1.9%	0.5%	0.6%	15.4%	26.7%	44.5%	5.6
2013	2.7%	2.3%	2.5%	-0.3%	5.3%	-1.7%	2.8%	1.2%	1.1%	1.7%	1.6%	0.3%	21.2%	21.4%	42.1%	7.0
2014	0.9%	0.4%	-0.7%	0.2%	3.0%	2.4%	1.3%	1.2%	-0.2%	0.5%	0.3%	2.9%	12.9%	10.9%	17.2%	5.9
2015	-1.4%	4.0%	1.5%	2.2%	0.7%	0.4%	6.5%	3.3%	-0.8%	12.2%	2.0%	-0.3%	34.0%	5.1%	17.9%	6.5
2016	-1.7%	1.8%	4.7%	1.8%	0.2%	1.5%	-0.2%	1.8%	1.2%	-1.3%	1.9%	2.5%	15.0%	2.6%	-8.5%	7.4
2017	-0.3%	0.3%	-0.9%	-0.5%	0.8%	-0.6%	0.2%	-2.0%	0.9%	6.0%	-2.1%	-4.3%	-2.6%	21.0%	25.4%	7.5
2018	10.0%	3.7%	-0.5%	0.6%	-1.0%	2.0%	-0.2%	0.7%	0.3%	-0.6%	1.9%	-0.7%	16.9%	-8.5%	-17.9%	7.3
2019	0.3%	1.2%	0.4%	1.9%	-2.3%	-0.1%	-0.5%	2.3%	0.6%	0.2%	-0.4%	4.5%	8.2%	12.0%	11.0%	7.3
2020	1.3%	-1.7%	-4.4%	7.3%	-3.8%	3.1%	0.1%	1.4%	-4.9%	-2.3%	4.6%	0.3%	0.3%	7.0%	14.2%	5.4
2021	4.6%	7.7%	3.3%	0.3%	-1.5%	-0.5%	0.5%	0.2%	2.4%	4.8%	-0.5%	0.7%	23.8%	29.2%	24.4%	3.8
2022	-2.4%	-0.7%	-4.7%	1.9%	-4.3%	2.9%	4.0%	0.6%	2.2%	-1.9%	2.3%	0.7%	-0.1%	3.5%	-3.5%	5.2
2027	6.0%	1.2%	-0.9%	1.7%	0.7%	-0.2%	-0.9%	2.6%	0.3%	-0.8%	2.4%	2.2%	14.9%	9.3%	17.3%	19.
2023	0.070					i	î .				1					
2023	4.5%	3.6%	2.0%	0.8%	5.4%	-1.7%	2.8%	1.2%	0.8%	0.4%	1.4%	4.0%	28.0%	13.4%	17.3%	8.5

The performance figures until the end of August 2016 reflect performance achieved in the unregulated structure. The portfolio has since been transitioned under CISCA and the performance returns from September 2016 were achieve by the portfolio as a regulated product. The above benchmark is for comparison purposes with the fund's performance. The fund does not follow the benchmark.

### Performance Disclosure

3 Years

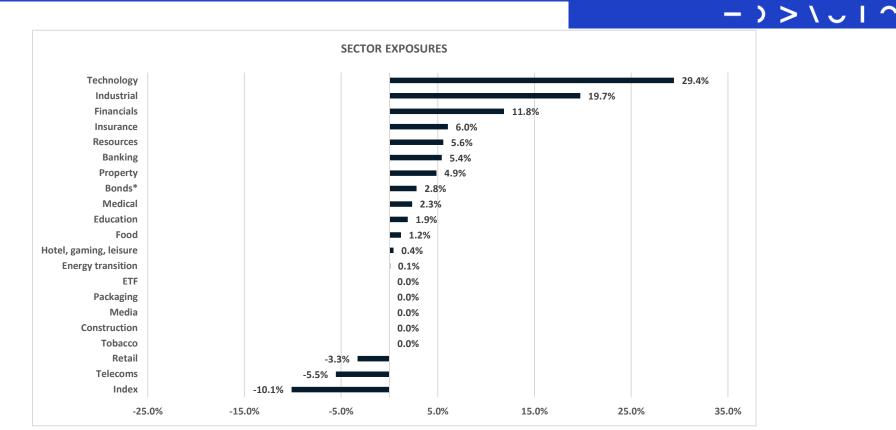
5 Years

10 Years

The information above has been produced by Visio Fund Management (Pty) Ltd. Past performance is no guarantee of future returns, values can go up and down. Investments employing the strategies described in this document are by nature speculative and may be volatile and therefore should only be considered by experienced and sophisticated investors. This material is not intended to be a prospectus, and does not constitute an offering of investment fund shares. For additional information please request the prospectus and supplementary documentation. Visio Fund Management (Pty) Ltd is a licensed Financial Services Provider (FSP no. 49566) with the Financial Sector Conduct Authority (FSCA).

## Visio FR Retail Hedge Fund

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#### Asset allocation:

Equities (excl. index)	79.9%	ETF	0.0%
Bonds*	2.8%	Index	-10.1%
Cash	21.1%	Net foreign cash	6.3%

\* A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the financial product and impacts financial product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of financial product, the investment decisions of the investment manager and the TER

#### Risk & Reward Profile

LOW	LOW - MEDIUM	MEDIUM	MEDIUM - HIGH	HIGH

The Risk Indicator

This indicator is based on historical data and may not be a reliable indication of the future risk profile of the portfolio. The risk category shown is not guaranteed and may change over time. The lowest category does not mean the investment is risk free. There may be other special areas of risk relating to the investment including: liquidity risk,

credit risk, market risk, and settlement risk.

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The Manager and the investment manager do not render financial advice. Our risk indicator does not imply that the portfolio is suitable for all types of investors. Please **Fund Risk** 

- Leverage Risk: The Fund borrows additional funds, trades on margin or performs short sale trades to amplify investment decisions. This means that the volatility of a hedge fund portfolio can be many times that of the underlying investments due to leverage on a fund.

- Derivative Risk: Derivative positions are financial instruments that derive their value from an underlying asset. Derivatives are exposed to implicit leverage which could result in magnified gains and/or losses on the portfolio.

- **Counterparty Credit Risk:** Counterparty risk is a type of credit risk and is the risk of default by the counterparty associated with trading derivative contracts. An example of counterparty credit risk is margin or collateral held with a prime broker.

- Volatility Risk: Volatility refers to uncertainty and risk related to size of change of an instrument or portfolio. It is a statistical measure of the dispersion of returns for a given security or market index. Volatility is proportional to the directional exposure of a portfolio and is measured by Value at risk (VaR) which is a statistical technique used to measure and quantify the level of volatility.

- **Concentration and Sector Risk:** A large proportion of total assets invested in specific assets, sectors or regions. Concentrated positions or concentrated sectors in a portfolio will material impact the returns of the portfolio more so than diversified portfolios.

- **Correlation Risk:** A measure that determines how assets move in relation to each other. Correlation risk arises when the correlation between asset-classes change. Correlation risk also arises when the correlation within an asset-class changes. Examples of correlation within asset classes include equity pairs trading, fixed income curve trading and commodities pairs trading.

- Equity Risk: Applies to investment in shares or derivatives based on shares. The market price of shares varies depending on supply and demand of the shares. Equity risk

#### Performance Disclosures

The performance figure given show the yield on a Net Asset value ("NAV") basis. The yield figure is not a forecast. Performance is not guaranteed and investors should not accept it as representing expected future performance. Individual investor performance may differ as a result of initial fees, time of entry/actual investment date, date of reinvestment, and dividends withholding tax. The annualised total return is the average return earned by an investment each year over a given time period. Actual annual figures are available from the manager on request. The highest and lowest 1 year returns represent the highest and lowest actual returns achieved during any single calendar year since the original launch date of the fund. Please note that the annualised performance figures include returns earned during the relevant periods prior to the fund being regulated under CISCA.

## Visio FR Retail Hedge Fund



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#### Mandatory Disclosures

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Collective Investment Schemes are generally medium to long-term investments. The value of participatory interests (units) may go down as well as up. Past performance is not necessarily a guide to future performance. Collective investments are traded at ruling prices and can engage in scrip lending and borrowing. A schedule of fees, charges minimum fees and maximum commissions is available on request from the manager, as well as a detailed description of how performance fees are calculated and applied. The manager does not provide any guarantee in respect to the capital or the return of the portfolio. Excessive withdrawals from the fund may place the fund under liquidity pressure and in such circumstances, a process of ring-fencing of withdrawal instructions and managed pay-outs over time may be followed. Commission and incentives may be paid, and if so, are included in the overall costs. Portfolios may be closed to new investors in order to manage it more efficiently in accordance with its mandate.". Prices are published daily on our website. Additional information, including Key Investor Information Documents, Minimum Disclosure Document, as well as other information relating to the portfolio is available, free of charge, on request from the manager. Investors should note that the value of an investment is dependent on numerous factors which may include, but not limited to, share price fluctuations, interest and exchange rates and other economic factors. Where funds are invested in off-shore assets, performance is further affected by uncertainties such as changes in government policy, taxation, currency risk, and other legal or regulatory developments. The Manager ensures fair treatment of investors by not offering preferential fee or liquidity terms to any investor within the same strategy.

The manager is registered and approved by the Financial Sector Conduct Authority (FSCA) under the Collective Investment Schemes Control Act 45 of 2002. Visio Fund Management (Pty) Ltd (FSP No. 49566) is authorised under the Financial Advisory and Intermediary Services Act 37 of 2002 to render investment management services.

## Minimum Disclosure Document - Class 1

#### Glossary

- Net Asset Value (NAV): means net asset value, which is the total market value of all assets in a portfolio including any income accruals and less and deductible expenses

such as audit fees, brokerage and service fees.

- Annualised Return: is the weighted average compound growth rate over the performance period measured.

- Highest & Lowest Return: The highest and lowest rolling twelve-month performance of the portfolio since inception.

- Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the

management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an

indication of future TER's.

- **Transaction Costs (TC) is** the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs

are a necessary cost in administering the Fund and impacts Fund returns.

- **Total Investment Charge (TIC)** should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund,

investment decisions of the investment manager.

- Total Investment Charges (TIC%) = TER (%) + TC (%): The Total Investment Charges (TIC), the TER + the TC, is the percentage of the net asset value of the class of the

Financial Product incurred as costs relating to the investment of the Financial Product. It should be noted that a TIC is the sum of two calculated ratios (TER+TC).

- **Sharpe Ratio:** The ratio of excess return over the risk-free rate divided by the total volatility of the portfolio.

- Sortino Ratio: The ratio of excess return over the risk-free rate divided by the downside deviation of the portfolio.

- Drawdown: The greatest peak to trough loss until a new peak is reached.

- Leverage/Gearing: The use of securities, including derivative instruments, short positions or borrowed capital to increase the exposure beyond the capital employed to an

investment.

- Derivative/Financial Instrument: A contract that derives its value (positive or negative) from another asset.